

Oco Solution for Operations and Supply Chain Management



The Oco Solution

- Best practices solutions with dashboards, key performance indicators, reports, and alerts
- Immediate access to critical business data from disparate sources
- Rapid deployment in 10 weeks with easy user adoption
- Fixed price, fixed time
- Unlimited users including suppliers and customers

“ We have found many opportunities for savings by being able to analyze and view information in an integrated way, and we were able to recover our investment in the first 30 days of the solution implementation.”

Bill Coyne

Welch’s Director of Purchasing & Logistics

Business Intelligence for Operations and Supply Chain Management

Business Intelligence has delivered powerful results for many companies over the past decade. Leveraging thoughtful analytics and reporting, companies have gained powerful new insights into their business and have driven significant benefits.

However, most BI applications have centered around marketing, sales, customers and financial analysis, and less on operations and supply chain management activities. This gap presents an opportunity since Operations and Supply Chain Management activities account for the predominate portion of the cost structure of Industrial and Consumer Products companies and could benefit most from the integration and analysis of data from multiple source systems.

But now, help has arrived! The Oco Operations and Supply Chain Management Solution provides best practices and leading edge metrics, reports, and dashboards in areas such as vendor scorecards, purchasing, inventory, operations & quality management, service performance, and asset management, and allows comprehensive analysis and monitoring of ongoing operations, so one can address issues such as:

- What is my cost-to-serve for different customers or segments of customers?
- What items are at risk of having excess inventory or inventory shortages and how do I act now to prevent this from happening?
- What opportunities are there to reduce procurement costs by consolidating sourcing or changing allocations to different vendors?
- How can I gain visibility into and monitor the cost of poor quality across product categories, manufacturing sites and suppliers?
- What is the maintenance spend across all my equipment and are there opportunities to reduce costs and improve uptime?
- How can I implement cross-functional metrics such as cost-to-serve, the perfect order, customer profitability, product profitability, reasons for a stockout and vendor/customer scorecards?



The Oco Solution is so powerful for operations and supply chain management because of our unique ability to extract, organize, and integrate financial and operating data from multiple, disparate source systems; this allows companies to gain new insights and to monitor key metrics and processes on an on-going basis. Moreover, our drill-down capabilities allow users to analyze their business to any level of detail, even down to the individual transaction level to not only identify a problem area, but also resolve the root causes.

Oco Solution for Operations and Supply Chain Management

Example Reports:

- Sourcing & Procurement
 - Supplier Cost Productivity
 - Purchase Order Status
 - Supplier Scorecard
 - Strategic Sourcing
- Inventory
 - FG Inventory Analysis
 - Excess and Short Inventory
 - On-Time Delivery Performance
 - Inventory Timeline
- Quality & Production
 - Defect Rate - DPMO
 - Cost of Quality Summary
 - Manufacturing Cycle Times
- Transportation and Logistics
 - Transportation Cost
 - Load Leveling
 - On-Time Shipping
- Asset Management
 - Event Maintenance Spend
 - Site Maintenance Spend
 - Service Delivery Performance
- Services Performance
 - Service Revenue & Margin
 - Service Agreement Coverage
 - Delivery Performance

The Operations and Supply Chain Management Solution empowers management to:

- Tightly monitor operations through insightful dashboards, key metrics, exception reports, and alerts so you can preemptively surface and resolve emerging problems or variances
- Have information quickly available to analyze any operating issue, and avoid the need to spend many weeks and hundreds of man-hours just assembling needed data
- Tap information from multiple information sources and gain valuable insights by combining and analyzing operating and financial information together
- Allow collaboration with suppliers, customers and third party service providers through our solutions that allow all parties to share and view the same information

The Operations and Supply Chain Management Solution provides a rapid and compelling ROI and tangible benefits:

- Significantly reduce inventories of production materials and components, finished goods and service parts, and reduce or avoid shortages through advanced inventory analytics and monitoring capability
- Attack costs in procurement, transportation, production, quality, and service through best practice analytics in each of these functional areas
- Understand and monitor customer, product and channel profitability, and rationalize unprofitable segments
- Reduce costs through complete visibility to supplier spend, on-time delivery, and quality to drive supplier consolidation and performance improvement
- Significantly improve equipment productivity through a comprehensive view of equipment utilization, status, and service provider quality and performance

Within weeks, decision makers from the CEO to the functional managers and operators can have the right information, available on-demand, to make better, fact-driven decisions.

About Oco, Inc.

Oco is a leading provider of Software-as-a-Service (SaaS)-based business analytics solutions. The company provides complete BI solutions to customers such as Casual Male, Dunkin' Brands, and Welch's. Oco's unique business-centric approach to BI helps companies solve targeted business issues, achieve payback within 90 days and triple their return on investment. Leveraging a library of best-practice analytics, pre-built data models, and patented technology, Oco's SaaS-based solutions are delivered in a fraction of the time, at a fraction of the cost of traditional solutions, with fewer IT resource requirements than traditional approaches. In addition to its own product portfolio, Oco also offers an on-demand BI solution through its partnership with SAP BusinessObjects. Oco was founded in 1999 and its headquarters are in Waltham, Mass. More information about Oco can be found at www.oco-inc.com.



Contact:
781.810.2100
www.oco-inc.com

© Copyright 2011. All rights reserved. Oco and Oco, Inc and the Oco logo are trademarks of Oco Incorporated. All other names mentioned herein may be trademarks of their respective owners. All other product and service names mentioned are the trademarks of their respective companies. Data contained in this document serve informational purposes only. National product specifications may vary.